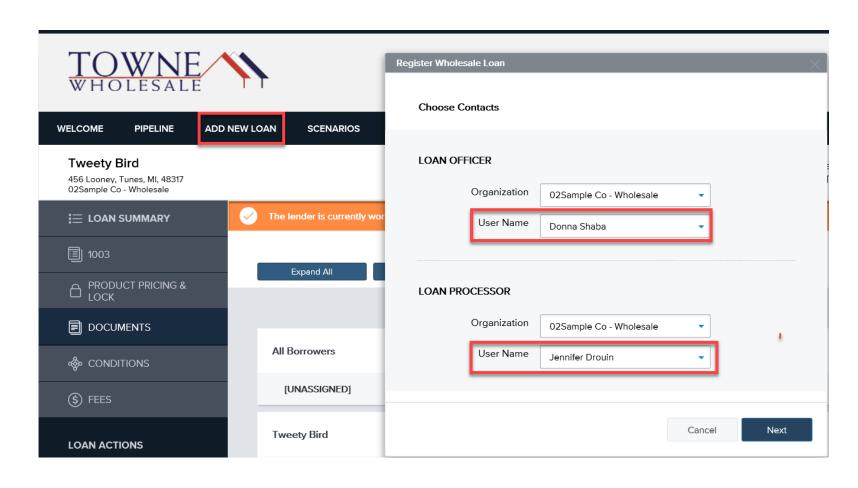


TOWNE TPO CONNECT

TPO CONNECT OVERVIEW-Table of Contents

- Add a Loan (import) to the TPO Connect Portal
- Pulling/Reissuing Credit
- Locking your Loan
- Order DU/LPA
- Adding Initial LE Request Package "Ready to Disclose"
- Submitting a Loan

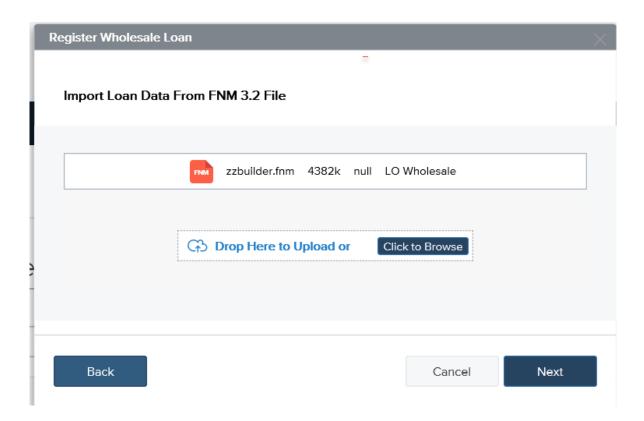
Add a New Loan (Importing a FNMA 3.2 File)



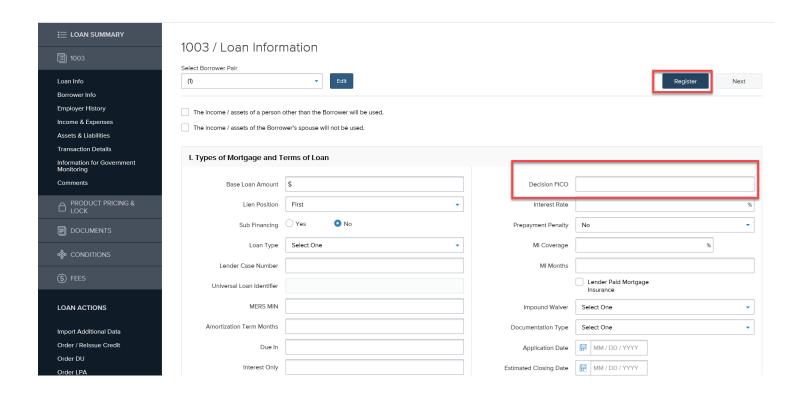
- Select Add
 New Loan
- Choose Contacts
- Click Next

Add a New Loan (Importing a FNMA 3.2 File) cont.

- Click to Browse and Attach File or Drag and drop 3.2 file over the Drop Here to Upload. (Note the area will get a blue highlighted background when it's ready to be dragged in)
- Click Next

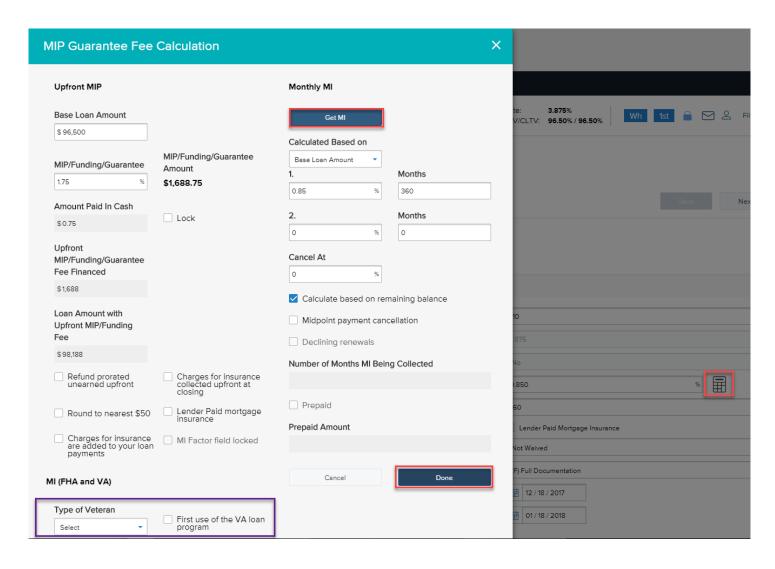


Add a New Loan (Importing a FNMA 3.2 File) cont.



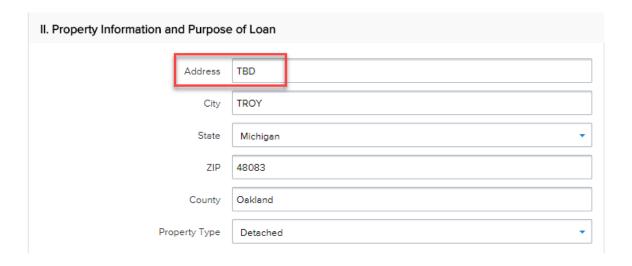
- Fill in the Decision FICO, then click Register. (once register is clicked the loan will be registered in TPO Connect and Encompass)
- Fill in the rest of the missing information
- MI Coverage (if applicable) (next page)
 - -Impound Waiver
 - -Document type
 - -Application Date
 - -Estimated Closing Date
 - -Source of Down Payment
- NOTE: The application date on this must match the application date on your 1003.

Adding MI (if applicable)



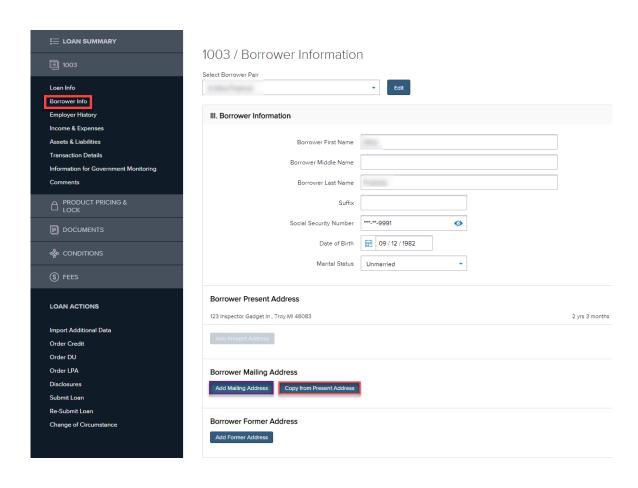
- Click on the Calculator Icon
- If Government Loan go outside the system run a rate quote and enter the factors in the Table (remember to add the rate quote with your package)
- If Government Loan (FHA,VA,USDA) Just click the "Get MI" button.
- Click Done
- Remember to Answer VA questions if applicable (Purple)

Preapproval Process



- If the Loan is a Preapproval, make sure to enter "TBD" in the street address within your LOS.
- It will then come in that way in TPO Connect resulting in only 5 pieces of information.
- *please note if anything other TBD is placed in the address it will trigger respa ex. To be determined, tbd etc.

Borrower Info Screen



- Make sure to indicate the borrower(s) Mailing address on the Borrower Info screen.
- If the borrower(s) address is different than their present click "Add Mailing Address" (Purple)
- If it is the same as the present address click "Copy from Present Address" (Red)

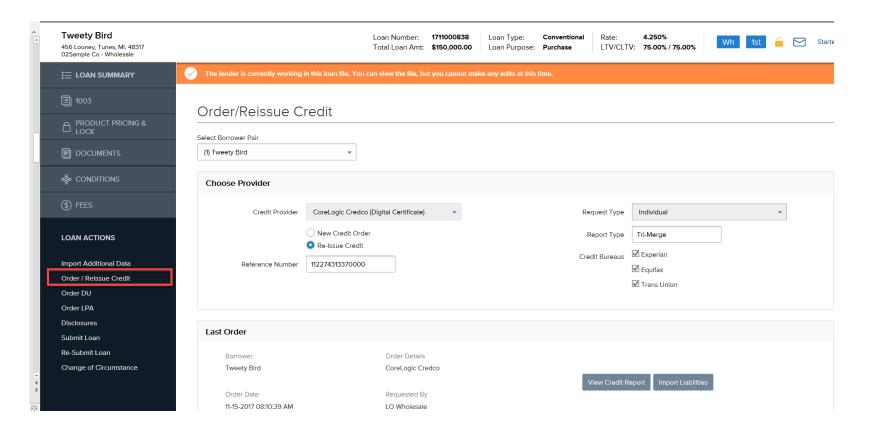


Going through from Loan Info to Information for Government Monitoring is always best business practice.

1. Click on Copy from Present Address located in the Borrower Info screen

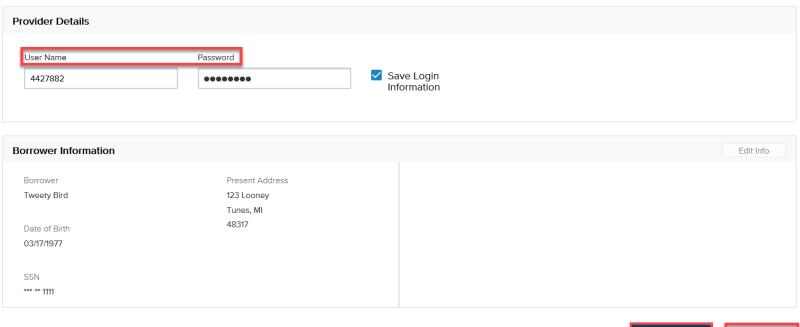
2. Indicate if Impounds will be waived or not waived on loan info screen

Pulling/Reissuing Credit



- You can either pull credit in the TPO Connect site or Reissue.
- Choose Credit Provider
- Click New Credit Order or Re-Issue depending on what you would like (if you reissue, have your Reference number available.
- Will Default to Tri-Merge on Report Type
- Choose Request Type from dropdown to indicate Individual or Joint.

Pulling/Reissuing Credit

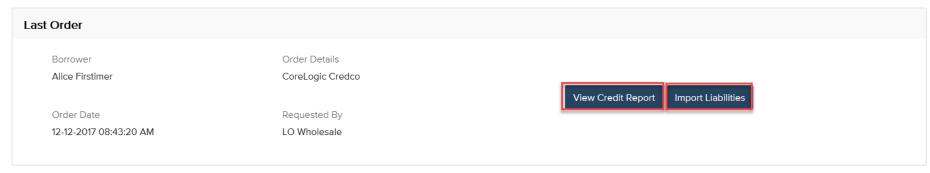


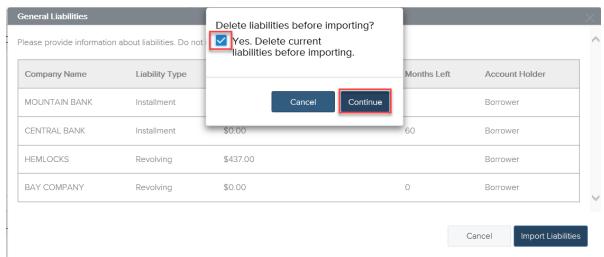
- Enter in User Name and Password (same as the one you use in your system to run credit) (you will only enter them in the first time, then check the box for save login information)
- The buttons at the bottom of the screen will either be Order Credit or Reissue Credit depending on what you chose up top.





Pulling/Reissuing Credit

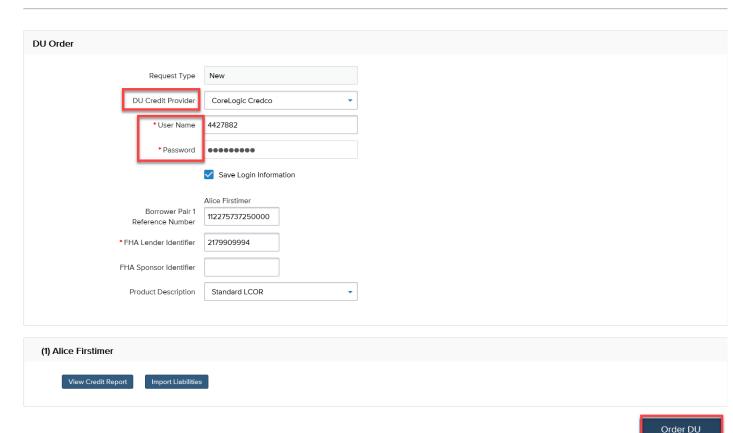




- After Credit has been pulled there will be 2 buttons available, "View Credit Report"-allows you to view the credit report and "Import Liabilities"- allows you to import your liabilities.
- *Please Note- you only have to click import liabilities if there is a discrepancy on the 3.2 file you brought in. Remember to always click the button yes to delete previous liabilities since you don't want duplicates.

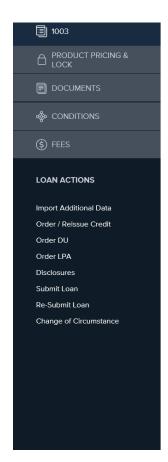
Order AUS

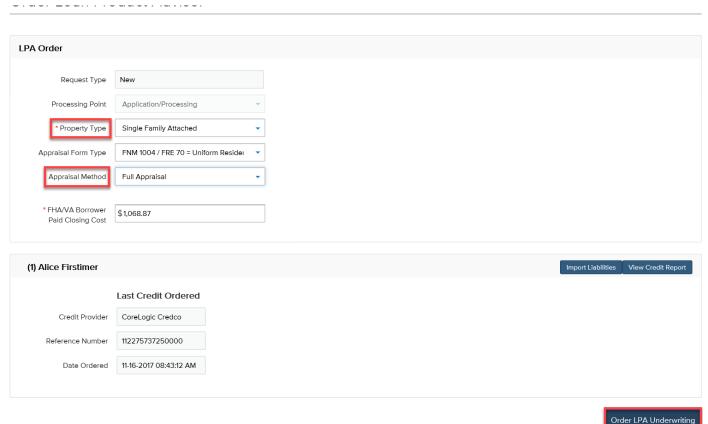




- For DU Select the Provider
- Username and password should be the same as the credit provider. (will only be put in once and click on the box for Save Login Information)
- Default the Product Description to blank instead of Standard LCOR.
- Click Order DU

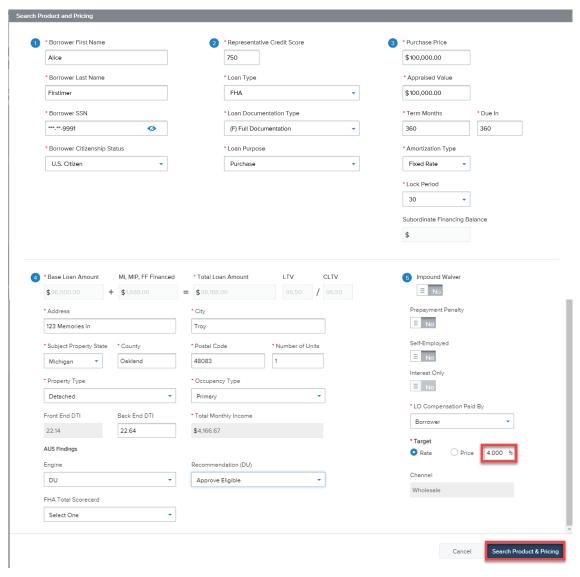
Order AUS





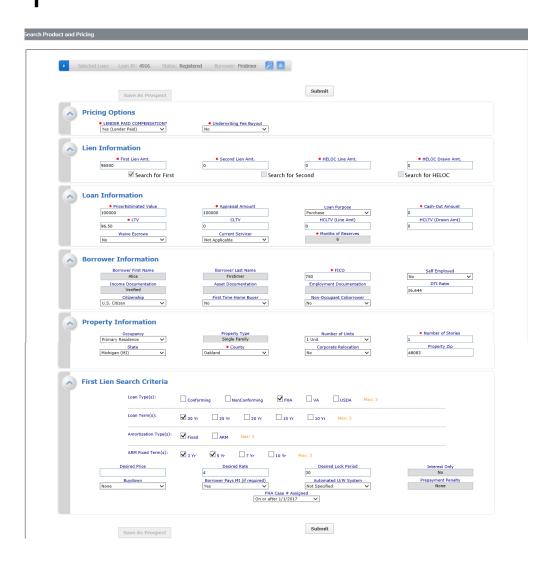
- For LPA(Freddie)Select the Provider
- Select Property Type from drop down
- Select Appraisal Method
- Credit Provider will flow in from Credit
- Click Order LPA Underwriting.

Locking Your Loan- Product Pricing & Lock



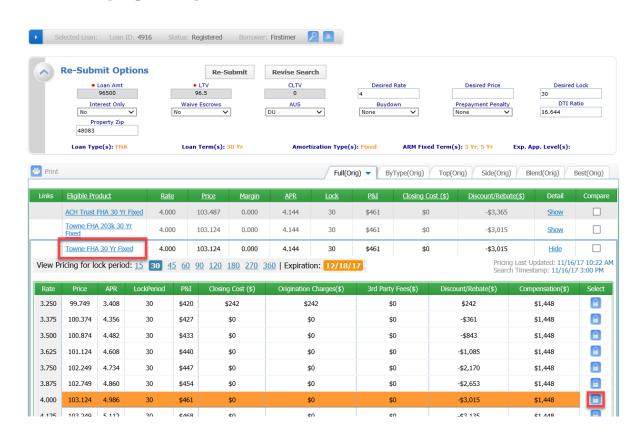
- Click Search Product and Pricing
- Make sure all items with a *red asterisk are filled out
- Enter in a educated guess of where pricing should be ex. 4.00% in the Target Rate section
- (best business practice is to enter the AUS Findings on this page)
- Click Search Product and Pricing

Locking Your Loan- Product Pricing & Lock In Optimal Blue Cont.



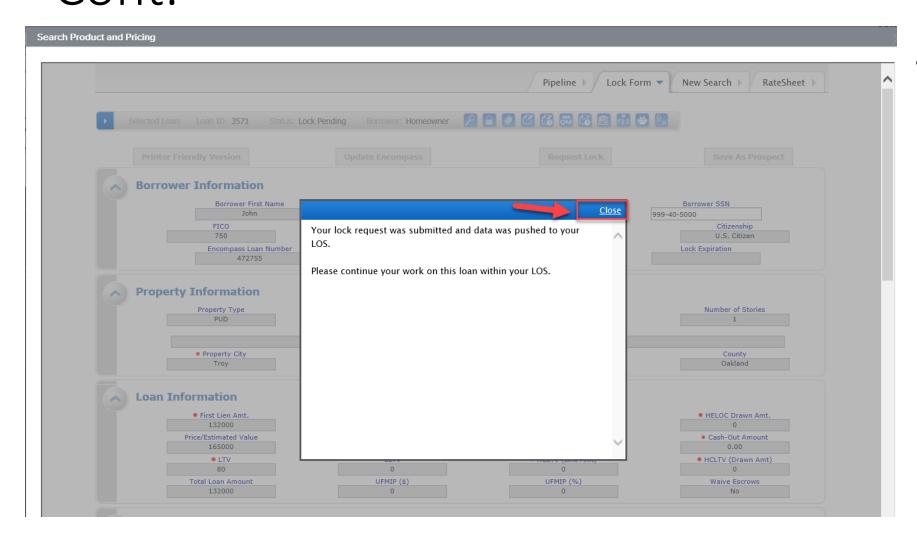
- Make sure all items with a *red asterisk are filled out
- (Please note the Arm Fixed terms being selected will not effect pricing)
- Click Submit

Locking Your Loan- Product Pricing & Lock Cont.



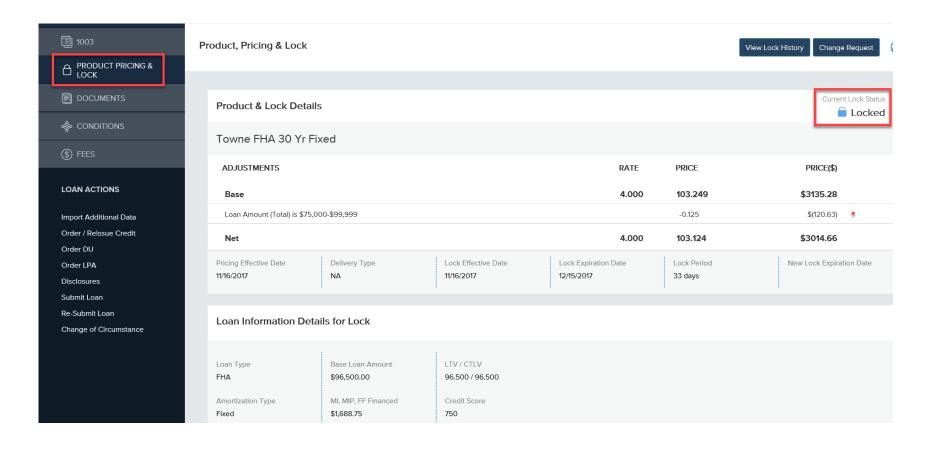
- Choose the Eligible Product by clicking on it
- Select your pricing by clicking on the lock icon
- You can do 1 of 2 things
- 1. Update Encompass- pushes the program into the TPO site.
- 2. Request Lock to follow through the lock

Locking Your Loan- Product Pricing & Lock Cont.

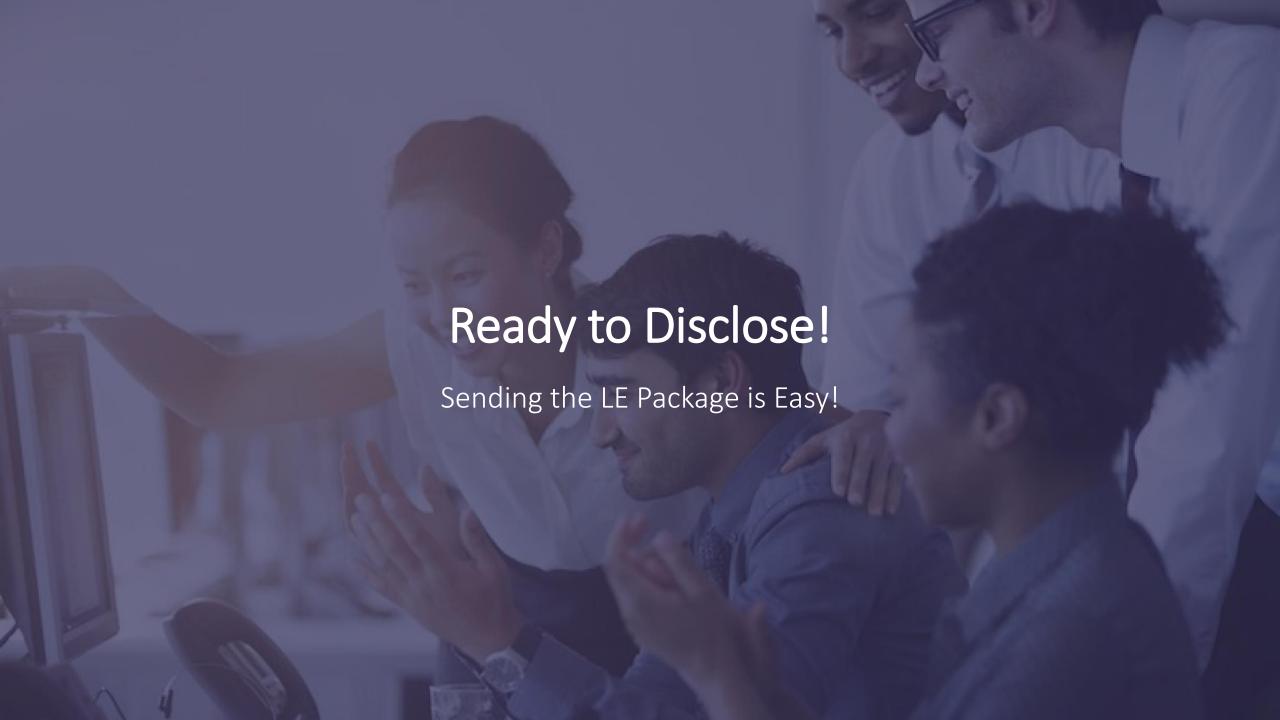


After you
 Request the
 Lock, you
 will receive
 this pop up.
 Click Close at
 the top right
 hand corner.

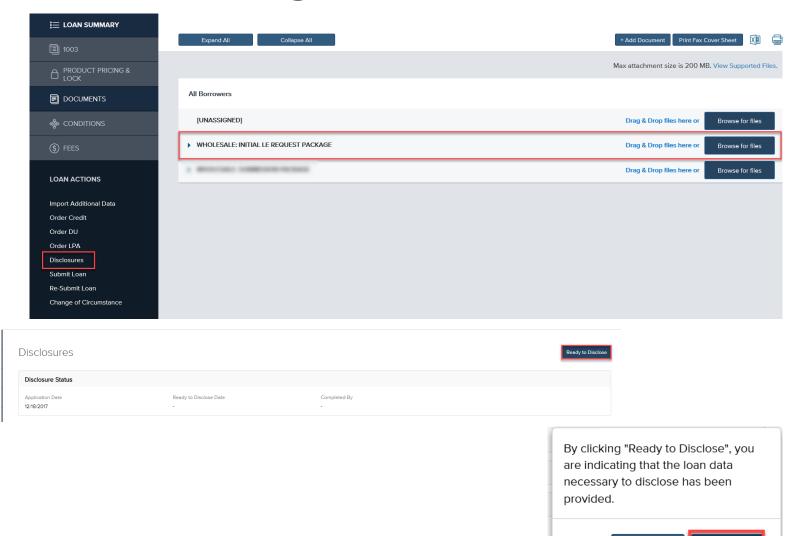
Locking Your Loan- Product Pricing & Lock Cont.



 Current Lock Status will read "Lock Requested" to get the "Locked" Status hit F5 or refresh the page. If it takes longer than 5 min reach out to secondary.



Disclosing Loan

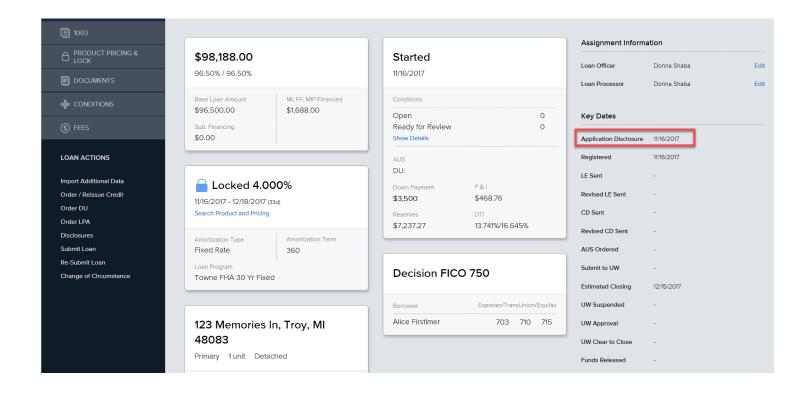


- Upload Initial LE Request Package:
- 1. SSPL
- 2. 1003
- 3. Broker Fee Worksheet
- 4. Initial LE Request form
- 5. MI Quote (if applicable)
- Click Browse for files or Drag and Drop files.
- When this step is complete go to Disclosures under the Loan Actions.
- Click Ready to Disclose
- Click Continue

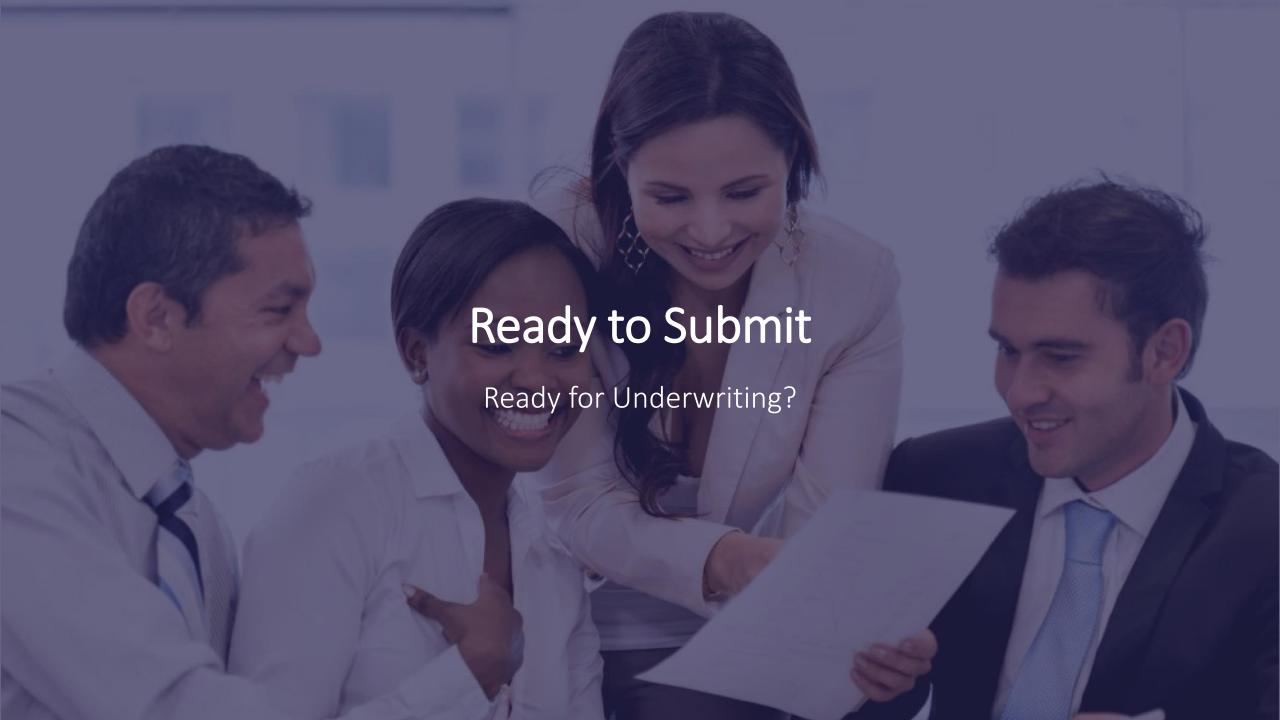
Continue

Cancel

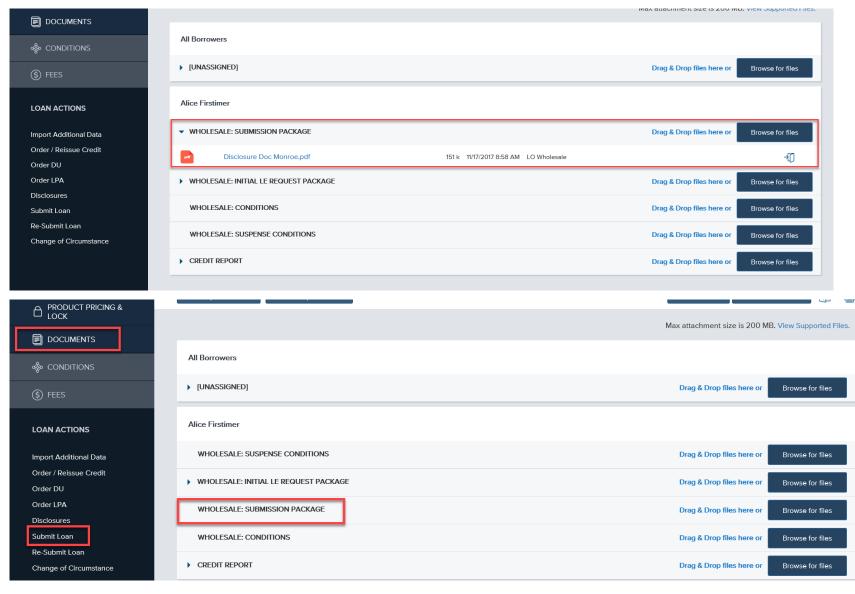
Disclosing Loan



- Loan will go into a queue for the disclosure desk to prepare docs.
- You will be notified with an email that the disclosures are sent to the borrower and another email when they are signed by the borrower(s).

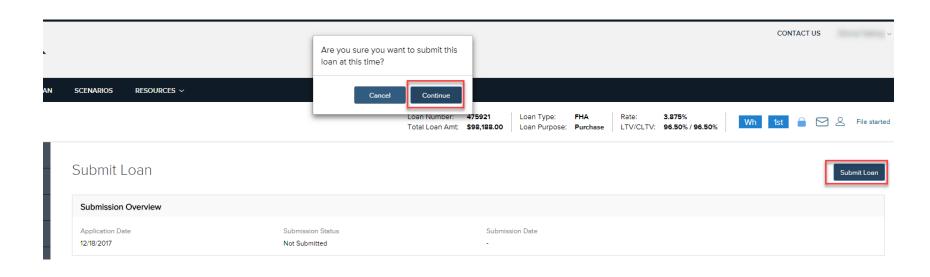


Submitting Loan to Underwriting



- When you have gathered all supporting docs along with the disclosures and the loan is ready for Underwriting, you will upload the docs to "Wholesale:Submis sion Package"
- Click "Submit Loan" under Loan Actions

Submitting Loan to Underwriting



- ClickContinue
- Loan will
 then go into
 a queue for
 Processing/
 Production
 Support to
 place in the
 U/W queue.



THANK YOU!

NMLS ID #3028 | 2170 E. Big Beaver Rd., Suite A | Troy, MI 48083 (888) 778-9700 | www.townemortgage.com

Information is subject to change without notice. This is not an offer for extension of credit or a commitment to lend. Georgia Residential Mortgage Licensee. Illinois Residential Mortgage Licensee. CA License #: 41DBO-45117. Regulator Licensed by the Department of Business Oversight under the California Residential Mortgage Lending Act.







