

#### **Underwriting Standards**

ACH Trust relies on its correspondents to underwrite all loans in accordance with Agency Guidelines, state and federal regulation and ACH Trust's specific guidelines by product.

#### **Underwriting Guidelines:**

ACH Trust follows all agency guidelines as posted unless otherwise notated within the Seller Guide, Product Manual and/or via bulletins

Agency Guidelines can be located as follows:

Conventional: www.efanniemae.com www.freddiemac.com

FHA: www.hud.gov

RD:

http://eligibility.sc.egov.usda.gov/eligibility/welcomeAction.do

VA: http://benefits.va.gov/warms/pam26\_7.asp



Overlays to Agency Guidelines						
	CONVENTIONAL	FHA	RD	VA		
CREDIT						
Credit Score Requirements	<ul> <li>At least one credit score required for all borrowers</li> <li>Minimum 620; however must receive AUS approval</li> </ul>	<ul> <li>At least one credit score required for all borrowers</li> <li>620 FHA Streamline</li> <li>All other NO Minimum - FHA minimum is 500</li> </ul>	<ul> <li>At least one credit score required for all borrowers</li> <li>NO Minimum</li> </ul>	<ul> <li>At least one credit score required for all borrowers</li> <li><u>620- Primary</u></li> <li>Purchase</li> <li>LCOR</li> <li>IRRRL (with appraisal to 100% LTV)</li> <li><u>640- Primary</u></li> <li>IRRRL no appraisal</li> <li>Cash-Out Refinance</li> <li><u>640- 2<sup>nd</sup> Home/Investment</u></li> <li>IRRRL(with appraisal to 100% LTV)</li> <li>*LCOR defined as maximum cash back to borrower as less than or equal to \$500</li> </ul>		
FHA Streamline Refinances	N/A	<ul> <li>Tri-merge Credit Report required</li> <li>All Sections of 1003 must be complete (i.e., employments, liabilities, etc.) * with the exception of income which can be left blank</li> <li>Verbal VOE is required for all borrowers</li> </ul>	N/A	N/A		
Manual Underwrite Available	N/A	Yes. Please refer to FHA "Manual" Underwriting Guidelines **Manual UW not allowed on 203K loans**	Yes. Must Meet RD Manual Underwriting Guidelines	Yes. Must Meet VA Manual Underwriting Guidelines		



	CONVENTIONAL	FHA	RD	VA		
CREDIT (Continued)						
Ineligible Programs	<ul> <li>MCC Loans</li> <li>Fannie Homestyle Renovation</li> <li>FNMA Refi Plus</li> <li>FHLMC Relief</li> </ul>	<ul> <li>Section 184</li> </ul>	None	None		
INCOME						
Tax Transcripts	<ul> <li>W/2 transcripts are not required when all income information used to decision a loan is made up exclusively of wage earner income reported on a W-2 and/or fixed income reported on a 1099 (e.g., social security or VA benefits).</li> <li>Either one or two years of the most recent 1040 IRS tax return transcript for the following (depending on the AUS requirements for Conv, FHA, and VA):         <ul> <li>Borrowers with non-W-2 income used to qualify</li> <li>Self- employed borrowers (including business returns, if required)</li> <li>Commission income representing 25% or more of income used to qualify</li> <li>Borrowers with rental properties</li> <li>Borrowers employed by family members</li> </ul> </li> <li>Note USDA - 4506-t and transcripts are no longer required for adult households members not on loan per USDA updates effective December 21, 2017</li> </ul>					
Income/Debt Worksheet	Income/debt calculation worksheets required.					
Documentation	Fraud Detection Tool, Evidence of Credit Monitoring and All federal, state, agency and local compliance/high tests, Underwriter Income Calculation Worksheet and Industry Exclusionary lists, including LDP/GSA are required to be delivered in Loan Package.					



	CONVENTIONAL	FHA	RD	VA			
PROPERTY	PROPERTY						
	Following documentation is require	Following documentation is required when seller is a LLC:					
LLC's as Sellers	<ul> <li>Evidence of authorized signers</li> <li>The appraisal must clearly reflect all rehab done by the LLC and level of rehab must justify any large increase between cost of acquisition and selling price.</li> <li>Must meet all agency/product Guidelines</li> </ul>						
	If property has been deeded to a t	rust within the preceding 12 months	the following is re	quired:			
Trusts as Sellers	<ul> <li>Copy of the trust agreement</li> <li>Must meet all agency/product Guidelines</li> </ul>						
Loans Currently	I add the full language in its commitment to						
in Redemption on Purchases	<ul> <li>Title insurer will affirmatively insure the mortgage against all loss arising out of the exercise of any outstanding right of redemption; without qualification</li> </ul>						
Leaseholds	Not Allowed						
Co-Ops	Not Allowed						
Life Estate Interest	Not Allowed						
Manufactured Housing	Not Allowed	Allowed – Double Wide Only	Not Allowed	Not Allowed			
Condition of Property	<ul> <li>We do not purchase loans where condition of property is rated as C6</li> <li>C5 Only acceptable if appraisal is done subject to repairs and escrow funds are held for the repairs(must refer to ACH Repair Escrow Policy)</li> <li>SSR OVF flag acceptable documentation to be provided to support acceptance of value</li> </ul>						
Ineligible Property Types	<ul> <li>Co-operatives</li> <li>Earth Homes, Geothermal, geodesic domes or homes built into or underground either fully or partially</li> <li>Leaseholds</li> <li>Single Wide Mobile/Manufactured Homes</li> </ul>						



	CONVENTIONAL	FHA	RD		VA		
OTHER	R						
Seasoning for Cash out Refinances	N/A	N/A	N/A		N/A		
Net Tangible Benefit	For any refinance transaction, our policy is that the borrower receives a net tangible benefit. Simply put, the benefit of doing the transaction outweighs any costs associated with the loan. A net tangible benefit may be in the form of comparing the COST of doing the loan against the benefit of: a reduced interest rate, a reduced monthly mortgage premium, a shorter term, going from an ARM to a fixed rate or in the instance of a cash out refinance determining if the borrower could raise the same amount of money elsewhere at a much lower cost. We have the option to request a net tangible benefit disclosure form at any time subject to our internal review of the loan and/or if mandated by any state/city/federal/agency guideline.						
Closing in a Trust	Trust Cert or Attorney Opinion Letter required.						
Fraud Detection Tool	Fraud Detection Tool (such as Fraudguard, DataVerify, etc.), must include Liens and Judgement Search, Bankruptcy Search, Ownership & Occupancy, and Associated Business Search (needed for Freddie Ioans),						
Texas 50(a)6	<ul> <li>Non occupying Co-Borrower or Co-Signers not allowed on loan or title</li> <li>Trust not allowed</li> <li>Power of Attorney not allowed</li> </ul>						
Foreign National and DACA	Not Allowed						
Mortgage Insurance	Only Borrower Paid Monthly, Single Premium Borrower Paid and Single Premium Lender Paid Allowed Approved MI companies are: ARCH, Essent Guarantee, Genworth, MGIC, National MI, Radian and United Guarantee	N/A	N/A	Must h	nave minimum 25% Guarantee		



	CONVENTIONAL	FHA	RD	VA			
OTHER (continued)							
Maximum LTV/CLTV	N/A	N/A	N/A	<ul> <li><u>620- Primary 100%</u></li> <li>Purchase</li> <li>LCOR</li> <li>IRRRL (with appraisal to 100% LTV)</li> <li><u>640- Primary</u></li> <li>IRRRL no appraisal- Unlimited LTV</li> <li>Cash-Out Refinance-90%LTV</li> <li><u>640- 2<sup>nd</sup> Home/Investment</u></li> <li>IRRRL (with appraisal to 100% LTV) COR defined as maximum cash back to borrower as less than or equal to \$500)</li> </ul>			
Escrow Waiver	<ul> <li>Max 80% LTV</li> <li>Must underwrite and approve in accordance to agency guides.</li> <li>Flood Insurance must be escrowed</li> </ul>	N/A	N/A	N/A			
Repair Escrows	See specific guidelines for Repair Escrows	See specific guidelines for Repair Escrows	See specific guidelines for Repair Escrows	See specific guidelines for Repair Escrows			
Buy Downs	Not allowed						
Minimum Loan Size	\$50,000						
Maximum # of Loans to 1 borrower	Maximum of 4 loans with a max cumulative dollar amount of \$1,500,000						



	CONVENTIONAL	FHA	RD	VA		
OTHER (contin	OTHER (continued)					
Maximum Loan Amount	1 \$424 100 and less than may loan amount of \$1 Million will be the Entitlement bills Available Edulty (appraised value-new loan					
Higher-Priced Mortgage Loans (HPML)	rtgage Loans   Loans must meet Residual Income requirements.					